TCF
TWIN CITY FAN

DUST COLLECTION INDUSTRY

SALES GUIDE.

INDUSTRY OVERVIEW

Dust collection systems capture and filter airborne dust generated by industrial processes, ensuring clean air in the workplace.

IMPORTANCE OF SYSTEMS

- **Health and Safety:** Protects workers from respiratory issues by removing harmful dust.
- **Regulatory Compliance:** Helps meet OSHA and other air quality standards.
- **Equipment Protection:** Prevents dust-related wear, reducing maintenance costs.
- **Productivity:** Maintains a clean environment, enhancing operational efficiency.
- **Environmental Impact:** Reduces pollution by containing airborne particles

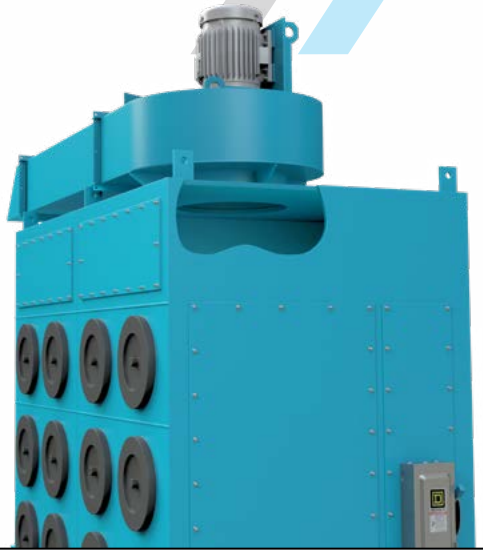
KEY INDUSTRIES USING SYSTEMS

- **Woodworking:** Efficiently captures sawdust and wood particles.
- **Metalworking:** Removes metal shavings, dust and fumes.
- **Food Processing:** Controls dust from grain, flour and other food products.
- **Pharmaceutical:** Captures dust created during manufacturing and packaging.
- **Cement and Minerals:** Manages dust created from crushing, grinding and material handling.
- **Chemical Processing:** Handles dust created from powder mixing and chemical reactions.
- **Agriculture:** Controls dust in grain handling and animal feed production.
- **Plastics and Rubber:** Captures dust created from cutting, grinding and mixing operations

MARKET SIZE AND GROWTH TRENDS

- The dust collection systems market in the US and Canada is valued at approximately $1.8 billion as of 2024. It is projected to grow at a CAGR of 5-6%, reaching around $2.3 billion by 2028.
- Growth driven by stricter environmental regulations, increased industrial activities, and the need for more efficient, technologically advanced dust collection solutions

References: Grand View Research, Markets and Markets, Allied Market Research, Research and Markets, IBISWorld



KEY CHALLENGES IN THE INDUSTRY

COMMON SYSTEM DESIGNS

- **Centralized Systems:** Large-scale, fixed installations serving multiple machines or entire facilities.
- **Point of Use Systems:** Smaller, localized units for single workstations or specific applications.
- **Mobile Units:** Portable solutions for flexible, on-site dust management

KEY SYSTEM CHALLENGES

- **System Efficiency:** Inadequate capture rates and filtration leading to recurrent maintenance.
- **Compliance Issues:** Difficulty meeting environmental regulations, risking fines.
- **Downtime:** System failures or inefficient designs leading to operational interruptions

REGULATORY REQUIREMENTS AND COMPLIANCE

- **Strict Standards:** Compliance with DOE, OSHA, EPA, state regulations and local air quality standards requires precise dust control measures.
- **Emissions Monitoring:** Continuous monitoring and reporting can be complex and resource-intensive.
- **Frequent Updates:** Keeping up with changing regulations demands ongoing system assessments and updates

MAINTENANCE AND OPERATIONAL CHALLENGES

- **Filter Clogs:** Regular inspection and timely replacement of filters prevent performance degradation.
- **Wear and Tear:** Routine checks and maintenance of fans and ducts extend system longevity.
- **System Blockages:** Preemptive cleaning schedules avoid blockages that can halt operations

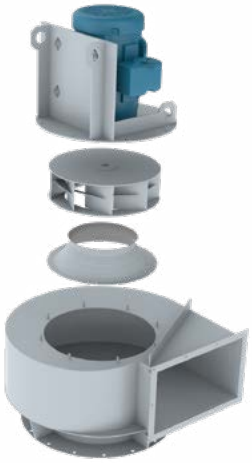
TWIN CITY FAN SOLUTIONS

PRODUCT OFFERINGS OVERVIEW

- **Versatile Fan Range:** Industrial exhausters, backward inclined fans and radial tip fans customized for dust collection requirements
- **Custom Solutions:** Abrasion-resistant liners, stainless and exotic alloys for corrosive environments
- **Advanced Features:** High-efficiency filters, sound attenuation options (such as silencers and acoustic jackets) and sensor integrations for optimal performance

WHY CHOOSE TWIN CITY FAN?

- **Breadth and Depth of Product Line:** Extensive range of fan types and sizes, allowing precise customization for every application
- **Scale:** Capable of supplying large-scale, integrated systems for multinational operations, ensuring consistent quality and performance globally
- **Reliability:** Renowned for durable and dependable products that ensure long operational life and reduced downtime



MODEL TCBI, ARR. 4VI

Designed to handle relatively clean air at moderate pressures in air pollution control (clean side of dust collectors) processes.

CASE STUDY

SITUATION

A major woodworking facility was facing compliance issues with their existing dust collection system, which failed to meet new EPA standards.

SOLUTION

Twin City Fan & Blower provided a custom-designed air handling unit that significantly improved dust capture efficiency, meeting regulatory standards and reducing the plant's environmental impact.

OUTCOME

The solution not only ensured compliance but also enhanced operational efficiency, by reducing maintenance costs and energy usage.

CUSTOM PRODUCTS CAPABILITIES

- FANS FROM ¼ HP TO 15,000 HP
- WIDEST RANGE OF MATERIALS
- FULL RANGE OF TESTING
- LARGEST INSTALLATION BASE

Twin City Fan & Blower has become the standard in many industries and applications due to our ability to adapt our products to meet your individual needs. TCF looks to partner with our customers to help us understand the competitive landscape of each industry.

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For verifiable details, especially case studies, please check the Twin City Fan & Blower website or contact local sales representatives to access specific project outcomes and client testimonials.

WWW.TCF.COM

5959 TRENTON LANE N. | MINNEAPOLIS, MN 55442

PHONE: 763-551-7600 | FAX: 763-551-7601